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Hiring Manager

[COMPANY NAME]

Re: [ROLE TITLE] Application — Stephen Craig Mitchell

Dear Hiring Manager,

I am writing to express my strong interest in the [ROLE TITLE] position at [COMPANY NAME]. I am a sales and business development operator with a track record of building pipelines, evaluating opportunities, and converting relationships into revenue across government contracting, VIP hospitality, and high-volume independent service environments.

At Slatebid Business Solutions I built a government sub-contracting pipeline from zero — registering SAM.gov, CAGE, and UEI; identifying federal and state opportunities daily; and creating scoring frameworks that compressed bid-evaluation cycles. In hospitality I led VIP guest relations on the Las Vegas Strip and reconciled \$15,000+ in daily cash and card receipts at 100% accuracy. As an Uber driver-partner I completed 3,900+ trips with a 5.0★ rating and 99%+ acceptance, turning rejections into repeat clients through calm, consultative service.

My first 90 days would follow a clear cadence: learn the product, CRM, and buyer personas in 30 days; own a pipeline segment and begin consistent outreach and follow-up by day 60; and by day 90 deliver measurable pipeline contribution and closed revenue. I am comfortable with commission-driven environments, high rejection rates, and the discipline required to hit quota.

I am based in Henderson, NV, available immediately, and ready to work the hours and volume this role requires. I would welcome the opportunity to discuss [COMPANY NAME]'s sales process and how my customer-conversion track record can contribute to your growth targets.

Respectfully,

Stephen Craig Mitchell

P.S. My customer-facing metrics are verified: 3,900+ trips at 5.0★ and 99%+ acceptance across two metro markets.